



Making Desalination Affordable

Energy Recovery Inc., Triples Sales to Become World's Largest Manufacturer of SWRO Energy Recovery Devices

Company Adds Key Management and Top SWRO Technical People to Team

SAN LEANDRO, Calif., November, 30, 2005 – **Energy Recovery Inc., (ERI)**, a leading manufacturer of ultra-efficient energy recovery devices, announced today record bookings and tripling of sales in 2005, with recent expansion of its Technical Center in Florida, making the company the world's largest maker of energy recovery devices (ERD's) for SWRO plants. The company also recently announced its market-focused organizational structure and additions to its management team.

According to G G Pique, President and CEO, "ERI annual PX sales have tripled since we took over the company in 2000. The exponential increase of sales in sales in 2005 and projected growth in 2006 has intensified the need for customer support. Our market-focused structure and additional team resources will help us achieve this goal." ERI added key people to the team as follows:

Borja Blanco, previously Managing Director of Veolia Enerserve, will take over ERI's Energy Recovery AG, (Large Water Projects Group) based in Miami Florida. Borja will also be responsible for ERI's Florida Technical Center and world-wide expansion of ERI's product lines to major markets. Borja brings with him over 13 years of experience in managerial positions, having worked in Europe, the United States, the Caribbean Basin and most countries of Latin America.

Shawn Meyer-Steele has been promoted to Senior VP of Marketing and Sales in charge of global commercial activities for ERI. In this new position, Shawn will direct the sales and marketing strategy of the company. Shawn joined ERI in 2003 in charge of retrofits and was promoted to Senior VP of Sales in 2004. He has over 15 years technical and sales experience in the desalination industry, primarily with Ionics.

Hattie Wang will head the OEM Projects Group focused on small-medium sized contracts. Hattie has been with ERI since 2002 and has just been promoted from Regional Sales Manager, Asia due to her successful track record growing and supporting small OEM sales in Asian markets. Her experience in project management and equipment sales for the oil field and water industries will prove invaluable in expanding ERI's OEM product line world-wide.

Audrey Bold joined ERI and will head its world-wide, corporate marketing department to manage the company's rapidly expanding global marketing objectives. Audrey has

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held several marketing management positions with Silicon Valley growth companies and brings with her 10 years of experience in developing strategic marketing initiatives in growth environments.

J. Mingchen Wu has joined ERI as Sales Manager in charge of OEM sales in Europe. He has over 10 years of experience in membrane water treatment application and brings with him extensive sales experience with major U.S. water desalination companies such as Ionics and Tenergy Water.

Erik Tynes has joined ERI as Manager of Projects to help execute the growing numbers of large contracts in Australia, North Africa and China which have been specified with ERI technology. Erik was previously in the projects and engineering groups of Ionics Aqua Design and GE Infrastructure (Ionics/Ecolochem).

Al Fraley has joined ERI as Technical Service Manager to help support the increasing number of PX commissioning and provide technical support and training to ERI customers world-wide. Al was previously with Ionics Aqua Design and reports to Bill Anderson, Director of Technical Services.

According to Shawn Meyer-Steele, Sr. VP of Sales and Marketing, “These new key players all have substantial international and water treatment experience that enable them to “hit the ground running”. We feel fortunate that the company’s growth is being accomplished with world-class talent that is now part of our team and is a solid foundation for future company growth in areas of customer service and support.”

About Energy Recovery, Inc., and PX Technology

Energy Recovery, Inc. (ERI), manufactures ultra-high energy efficiency recovery products and technology, specifically the ERI Pressure Exchanger™ (PX), that are among the enabling technologies driving the rapid growth in seawater reverse osmosis (SWRO) desalination, and are helping to make desalination affordable world-wide. Based on a rotary positive displacement pump that recovers energy from the high-pressure waste stream of SWRO desalination systems at up to 97% efficiency, the PX, requires no periodic maintenance. Since 1997, PX technology has succeeded in becoming the standard energy recovery solution for seawater desalination, specified by over 60 OEMs world-wide. Given the rapid implementation of the technology, ERI has hundred of installations totaling over 800,000 m³/day of capacity, while saving nearly \$42 million a year in operating costs. For more information on ERI and the PX solution, visit www.energy-recovery.com.

Together with our clients, we are working towards:

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